| @KATIPUNAN | UNIT NUM BER UNIT TYPE VIEW UNIT SIZE UST PRICE turnover | 1546 1 BR ATENEO VIEW 23.47 SQM $2,838,000.00$ $1 Q 2014$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| @KATIPUNAN | OPTION1 | OPTION2 | OPTION3 | OPTION4 | OPTION5 | OPTION6 |
|  | Spot Cash | Deferred Cash with 100k Reservation | $\begin{gathered} \text { 10\% Spot / } 10 \% \text { (24 } \\ \text { mos) / 80\% } \end{gathered}$ | $\begin{gathered} \text { 10\% Spot / } 10 \% \text { (18 } \\ \text { mos) / 80\% } \end{gathered}$ | 10\% (18 mos) / 90\% | 20\% (24 mos) / 80\% |
| UST PRICE | 2,838,000.00 | 2,838,000.00 | 2,838,000.00 | 2,838,000.00 | 2,838,000.00 | 2,838,000.00 |
| STANDARD DISCOUNT | 4\% | 4\% | 4\% | 4\% | 4\% | 4\% |
| DISCOUNT AMOUNT 1 | 113,520.00 | 113,520.00 | 113,520.00 | 113,520.00 | 113,520.00 | 113,520.00 |
| DISCOUNTED LST PRICE (1) | 2,724,480.00 | 2,724,480.00 | 2,724,480.00 | 2,724,480.00 | 2,724,480.00 | 2,724,480.00 |
| PAYMENT TERM DISCOUNT | 10.0\% |  | 1.0\% |  |  |  |
| PAYMENT TERM AMOUNT | 272,448.00 |  | 27,244.80 |  |  |  |
| DISCOUNT AMOUNT 2 (Weekend promo) | 10,000.00 | 10,000.00 | 10,000.00 | 10,000.00 | 10,000.00 | 10,000.00 |
| DISCOUNT AMOUNT 3 |  |  |  |  |  |  |
| TOTALDISCOUNTS | 395,968.00 | 123,520.00 | 150,764.80 | 123,520.00 | 123,520.00 | 123,520.00 |
| NET UST PRICE | 2,442,032.00 | 2,714,480.00 | 2,687,235.20 | 2,714,480.00 | 2,714,480.00 | 2,714,480.00 |
| OTHER CHARGES (5.5\%) | 134,311.76 | 149,296.40 | 147,797.94 | 149,296.40 | 149,296.40 | 149,296.40 |
|  |  |  |  |  |  |  |
| VAT ( $\mathbf{1 2 \%}$ ) if > 3, 199,200 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
|  |  |  |  |  |  |  |
| TOTAL CONTRACT PRICE | 2,576,343.76 | 2,863,776.40 | 2,835,033.14 | 2,863,776.40 | 2,863,776.40 | 2,863,776.40 |
|  |  |  |  |  |  |  |
| DOWN PAYMENT\% |  | 0\% | 20\% | 10\% | 10\% | 20\% |
| DOWN PAYMENT AMOUNT |  | 0.00 | 567,006.63 | 286,377.64 | 286,377.64 | 572,755.28 |
| RESERVATION FEE | 25,000.00 | 100,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 |
| NET DOWN PAYMENT | 2,501,343.76 |  | 542,006,63 | 261,377.64 | 261,377.64 | 547,755.28 |
| DOWNPAYMENT TERM |  |  |  |  | 18 | 24 |
| MONTHLY INVESTMENT |  |  |  |  | 14,520.98 | 22,823.14 |
| INSTALMENT \% |  | 100\% | 80\% | 10\% |  |  |
| INSTALM ENT AMOUNT |  | 2,763,776.40 | 2,268,026.51 | 286,377.64 |  |  |
| INSTALM ENT TERMS |  | 30 | 24 | 18 |  |  |
| MONTHLY INVESTMENT |  | 92,125.88 | 94,501.10 | 15,909.87 |  |  |
| BALANCE\% |  |  |  | 80\% | 90\% | 80\% |
| BALANCE AMOUNT |  |  |  | 2,291,021.12 | 2,577,398.76 | 2,291,021.12 |
| Retention Fee (upon turnover) | 50,000.00 |  |  |  |  |  |
| SAMPLEPAYMENT SCHEDULE |  |  |  |  |  |  |
| October 16, 2012 | 25,000.00 | 100,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 |
| November 16, 2012 | 2,501,343.76 | 92,125.88 | 542,006.63 | 261,377.64 | 14,520.98 | 22,823.14 |
| December 16, 2012 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| January 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| February 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| March 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| April 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| May 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| June 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| 9 July 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| August 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| September 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| October 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| November 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| December 16, 2013 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| January 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| F February 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| March 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| April 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 | 14,520.98 | 22,823.14 |
| May 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 |  | 22,823.14 |
| - June 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 |  | 22,823.14 |
| July 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 |  | 22,823.14 |
| August 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 |  | 22,823.14 |
| September 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 |  | 22,823.14 |
| October 16, 2014 |  | 92,125.88 | 94,501.10 | 15,909.87 |  | 22,823.14 |
| November 16, 2014 |  | 92,125.88 | 94,501.10 |  |  |  |
| December 16, 2014 |  | 92,125.88 | 94,501.10 |  |  |  |
| 27 January 16, 2015 |  | 92,125.88 | 94,501.10 |  |  |  |
| February 16, 2015 |  | 92,125.88 | 94,501.10 |  |  |  |
| 29 March 16, 2015 |  | 92,125.88 | 94,501.10 |  |  |  |
| $30 \sim$ April 16,2015 |  | 92,125.88 | 94,501.10 |  |  |  |
|  | (upon turnover) |  |  |  |  |  |
| (upon turnover) | 50,000.00 |  |  | 2,291,021.12 | 2,577,398.76 | 2,291,021.12 |
| TOTAL PROCEEDS | 2,576,343.76 | 2,863,776.40 | 3,307,538.66 | 2,943,325.74 | 2,863,776.40 | 2,863,776.40 |
| Indicative Monthly Amortization Factor Rate |  |  |  |  |  |  |
| 8.75\% ( 5 years fixed), 5 -year term | 0.0206372327 |  |  | 47,280.34 | 53,190.38 | 47,280.34 |
| 8.75\% (5 years fixed), 10 -year term | 0.0125326750 |  |  | 28,712.62 | 32,301.70 | 28,712.62 |
| $8.75 \%$ ( 5 years fixed), 15 -year term | 0.0099944865 |  |  | 22,897.58 | 25,759.78 | 22,897.58 |
| 8.75\% (5 years fixed), 20-year term | 0.0088371071 |  |  | 20,246.00 | 22,776.75 | 20,246.00 |

* all checks payable to SMDC
*This document does not constitute nor form part of any contract and is for information purposes only.

