

Name of Client:   
 Name of Broker: Alfred Solitario   
 Building:   
 Unit No:   
 Unit Size (sqm):   
 Unit Type:   
 Description:

Sample 1   
 #REF!   
 2BR W/BALCONY   
 #REF!

	SPOT CASH	Spot 50%, 50% Financing	Spot 40%, 60% Financing	Spot 30%, 70% Financing	Spot 20%, 80% Financing	Spot 10%, 90% Financing	Deferred Cash in 12 months	Spread 15% in 12 months, 85% Financing	Spot 10% in 2 months, DP 10% in 10 months, 80% Financing
<b>CHATEAU ELYSEE</b>									
LIST PRICE	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00
DISCOUNT PROMO		#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
DISCOUNT AMOUNT		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL LIST PRICE	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00	1,590,000.00
DISCOUNT ON TLP	21%	19%	16%	16%	14%	14%	11%	0%	0%
DISCOUNT AMOUNT	333,900.00	302,100.00	254,400.00	254,400.00	222,600.00	222,600.00	174,900.00	1,590,000.00	0.00
SPOT DISCOUNT %									
SPOT DISCOUNT AMOUNT									
NET LIST PRICE	1,256,100.00	1,287,900.00	1,335,600.00	1,335,600.00	1,367,400.00	1,367,400.00	1,415,100.00	1,590,000.00	1,590,000.00
PLUS OTHER CHARGES: ( 5.5%)	69,085.50	70,834.50	73,458.00	73,458.00	75,207.00	75,207.00	77,830.50	87,450.00	87,450.00
PLUS VAT (12%)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL CONTRACT PRICE	1,325,185.50	1,358,734.50	1,409,058.00	1,409,058.00	1,442,607.00	1,442,607.00	1,492,930.50	1,677,450.00	1,677,450.00
SPOT DP %		50%	40%	30%	20%	10%		15%	10%
SPOT DP AMOUNT	0.00	679,367.25	563,623.20	422,717.40	298,521.40	144,260.70	0.00	251,617.50	167,745.00
LESS RESERVATION FEE	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00
NET SPOT DP	25,000.00	654,367.25	538,623.20	397,717.40	263,521.40	119,260.70	25,000.00	226,617.50	142,745.00
DP INSTALLMENT %								15%	10%
DP INSTALLMENT AMOUNT								251,617.50	167,745.00
LESS RESERVATION FEE									
NET DOWN PAYMENT								251,617.50	167,745.00
DP PAYABLE IN (MONTHS)								12	10
SPOT DP %									
SPOT DP AMOUNT									
BALANCE %		50%	60%	70%	80%	90%		85%	80%
BALANCE	1,300,185.50	679,367.25	845,434.80	986,340.60	1,154,085.60	1,298,346.30	1,467,930.50	1,425,832.50	1,341,960.00
PAYABLE IN		Financing	Financing	Financing	Financing	Financing	12	12	Financing
Month 0	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00
Month 1	1,300,185.50	654,367.25	538,623.20	397,717.40	263,521.40	119,260.70	122,327.54	18,884.79	71,372.50
Month 2		679,367.25	845,434.80	986,340.60	1,154,085.60	1,298,346.30	122,327.54	18,884.79	16,774.50
Month 3							122,327.54	18,884.79	16,774.50
Month 4							122,327.54	18,884.79	16,774.50
Month 5							122,327.54	18,884.79	16,774.50
Month 6							122,327.54	18,884.79	16,774.50
Month 7							122,327.54	18,884.79	16,774.50
Month 8							122,327.54	18,884.79	16,774.50
Month 9							122,327.54	18,884.79	16,774.50
Month 10							122,327.54	18,884.79	16,774.50
Month 11							122,327.54	18,884.79	16,774.50
Month 12							122,327.54	18,884.79	16,774.50
Month 13								18,884.79	16,774.50
Month 14								18,884.79	16,774.50
Month 15								1,425,832.50	1,341,960.00
Month 16									
Month 17									
TOTAL PROCEEDS	1,375,185.50	1,358,734.50	1,409,058.00	1,409,058.00	1,442,607.00	1,442,607.00	1,492,930.50	1,715,219.58	1,710,999.00
PREFERRED PAYMENT TERM									
PLEASE SHADE THE BOX OF YOUR PREFERRED PAYMENT TERM									
Bank Financing (indicative rate)									
Term	Factor Rate	679,367.25	845,434.80	986,340.60	1,154,085.60	1,298,346.30		1,425,832.50	1,341,960.00
5 yrs(9.75%)	0.02112400	0.00	14,350.95	17,858.96	20,835.46	24,378.90	27,426.27	0.00	30,119.29
10 yrs(10.99%)	0.01376900	0.00	9,354.21	11,640.79	13,580.92	15,890.60	17,876.93	0.00	19,632.29
15 yrs(10.99%)	0.01135900	0.00	7,716.93	9,603.29	11,203.84	13,109.26	14,747.92	0.00	16,196.03

\* Other Charges = (Registration Fees, Doc. Stamp Tax from BIR, Transfer Tax fees, Water & Meralco Meter Installation, Handling & Misc. fees)

\* All additional discounts shall be subject to approval.

\* Any other payment schemes shall be subject to approval.

\* Reservation Fee = strictly non-refundable and cannot be credited to other units.

\* All checks payable to: SM Synergy Properties Holdings, Inc.

\* This document does not constitute nor form part of any contract and is for information purposes only.

Clients Signature over Printed Name

Date