	WIND RESIDENCES TOWER 1 COMPUTATION TEMPLATE								
wind	List Price (LP):		3,739,000.00	Tower:	1				
wina	Unit No:		2219	Unit Type:	RR2	1BR			
TAGATTAT	Unit Area: (sqm)		34.81	View:	Taal				
	STANDARD PAYMENT TERMS								
	Spot Cash	Deferred Cash over 12 months	20% SPOT; 80% over 11 mons	10% SPOT 10% over 10 mons; 80% Bal.	20% over 12 mons; 80% Bal.	10% over 10 mons; 90% Bal.			
LIST PRICE	3,739,000	3,739,000	3,739,000	3,739,000	3,739,000	3,739,000			
PROMO DISCOUNT ON LIST PRICE									
STANDARD DISCOUNT ON DP									
DISCOUNT AMOUNT (1)	0	0	0.00	0.00	.00	0.00			
STANDARD DISCOUNT ON LP	12%	5%	5%	1.00%	0.5%	0%			
DISCOUNT AMOUNT (2)	448,680	186,950	186,950.00	37,390.00	18,695.00	0.00			
NET LIST PRICE	3,290,320	3,552,050	3,552,050.00	3,701,610.00	3,720,305.00	3,739,000.00			
OTHER CHARGES: (5.5%)	180,968	195,363	195,362.75	203,588.55	204,616.78	205,645.00			
12% VAT (only if >3,199,200)	394,838.40	426,246.00	426,246.00	444,193.20	446,436.60	448,680.00			
NET TOTAL CONTRACT PRICE	3,866,126.00	4,173,658.75	4,173,658.75	4,349,391.75	4,371,358.38	4,393,325.00			
DOWN PAYMENT %			20%	10%	20%	10%			
DOWN PAYMENT AMOUNT			834,731.75	434,939.18	874,271.68	439,332.50			
RESERVATION FEE	25,000	25,000	25,000.00	25,000.00	25,000.00	25,000.00			
NET DOWN PAYMENT			809,731.75	409,939.18	849,271.68	414,332.50			
INSTALLMENT % (1)				10%	20%	10%			
	+	l	l	1070	2070	1070			

4,148,659

345,722

3,338,927.00

303,538.82

Factor Rate

0.007020835

0.020637233

0.012532675

0.009994487

11.00

3,841,126

414,332.50

41,433.25

3,953,992.50

90%

849,271.68

70,772.64

3,497,086.70

80%

434,939.18

43,493.92

3,479,513.40

BANK LOAN AMORTIZATION

24,552

72,170

43,828

34.776

27,760

81,599

49,554

39,518 34,942

24,429

71,808

43,608

34,776

Retention Fee (upon turnover)						
Month 0	25,000	25,000	25,000.00	25,000.00	25,000.00	25,000.00
Month 1	3,791,126	345,722	809,731.75	409,939.18	70,772.64	41,433.25
Month 2	0,701,120	345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 3		345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 4		345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 5		345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 6		345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 7		345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 8		345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 9		345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 10		345,722	303,538.82	43,493.92	70,772.64	41,433.25
Month 11		345,722	303,538.82	43,493.92	70,772.64	
Month 12		345,722	303,538.82	3,479,513.40	70,772.64	
Month 13					3,497,086.70	3,953,992.50
Month 14						
Month 15						
Month 16						
Retention Fee (upon turnover)	50,000					
TOTAL PROCEEDS	3,816,126	4,173,659	4,173,658.75	4,349,391.75	4,371,358.38	4,393,325.00
BANK FINANCING SAMPLE TEMPLATE						
LOAN VALUE				3,479,513.40	3,497,086.70	3.953.992.50

Tenor (yrs)

20

15

Fixing Period (yrs)

INSTALLMENT AMOUNT

INSTALLMENT TERMS MONTHLY DP PAYMENT

BALANCE %

BALANCE AMOUNT

BALANCE TERMS

MONTHLY PAYMENT

Rate**

5.75%

8.75%

8.75%

8.75%

^{**} Prevailing rates apply at time of loan availment

^{*} OTHER CHARGES = (Registration Fees, Documentary Stamp Tax from BIR, Transfer Tax Fees from City Treasurer's Office,

Water & Meralco Meter Installation, Handling Fees, Miscellaneous fees)

^{*} All Additional Discounts shall be subject to approval.

^{*} Any other payment schemes shall be subject to approval

^{*} RESERVATION FEE = strictly non - refundable and cannot be credited to other units.

^{*} all checks payable to SM DEVELOPMENT CORPORATION

^{*}This document does not constitute nor form part of any contract and for information purposes only.