



Payment Term

STANDARD PAYMENT TERMS							
Spot Cash Payment	Deferred Cash Payment over 20 months	10% Spot DP, 90% over 20 months	5% Spot, 10% over 18 months, 5% DP on the 20TH month, 80% BF/LP	10% over 20 months, 5% every 10th & 20th month, 80% BF/LP	5% over 3 months, 10% over 16 months, 5% on the 20th month, 80% BF/LP	20% over 20 months, 80% BF/LP	
TLP (Total List Price)	3,476,000.00	3,476,000.00	3,476,000.00	3,476,000.00	3,476,000.00	3,476,000.00	3,476,000.00
Discount rate on TLP	12%	4%	4%	-	-	-	-
Discount (amount)	417,120.00	139,040.00	139,040.00	-	-	-	-
DP Rate	-	-	10%	5%	10%	5%	20%
DP Amount	-	-	347,600.00	173,800.00	347,600.00	173,800.00	695,200.00
Discount rate on DP	-	-	-	0%	-	-	-
Discount on DP (amount)	-	-	-	-	-	-	-
Net TLP	3,058,880.00	3,336,960.00	3,336,960.00	3,476,000.00	3,476,000.00	3,476,000.00	3,476,000.00
VAT	-	400,435.20	400,435.20	417,120.00	417,120.00	417,120.00	417,120.00
OC (Other Charges)	168,238.40	183,532.80	183,532.80	191,180.00	191,180.00	191,180.00	191,180.00
TCP (Toatal Contract Price)	3,227,118.40	3,920,928.00	3,920,928.00	4,084,300.00	4,084,300.00	4,084,300.00	4,084,300.00
Jan-13 0	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00
Feb-13 1	3,152,118.40	194,796.40	367,092.80	179,215.00	19,171.50	59,738.33	39,593.00
Mar-13 2	-	194,796.40	176,441.76	22,690.56	19,171.50	59,738.33	39,593.00
Apr-13 3	-	194,796.40	176,441.76	22,690.56	19,171.50	59,738.33	39,593.00
May-13 4	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Jun-13 5	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Jul-13 6	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Aug-13 7	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Sep-13 8	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Oct-13 9	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Nov-13 10	-	194,796.40	176,441.76	22,690.56	223,386.50	25,526.88	39,593.00
Dec-13 11	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Jan-14 12	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Feb-14 13	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Mar-14 14	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Apr-14 15	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
May-14 16	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Jun-14 17	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Jul-14 18	-	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Aug-14 19	50,000.00	194,796.40	176,441.76	22,690.56	19,171.50	25,526.88	39,593.00
Sep-14 20	-	194,796.40	176,441.76	204,215.00	223,386.50	204,215.00	39,593.00
Oct-14 21	-	-	176,441.76	3,267,440.00	3,267,440.00	3,267,440.00	3,267,440.00
Nov-14 22	-	-	-	-	-	-	-
Dec-14 23	-	-	-	-	-	-	-
Jan-15 24	-	-	-	-	-	-	-
Feb-15 25	-	-	-	-	-	-	-
Mar-15 26	-	-	-	-	-	-	-
Apr-15 27	-	-	-	-	-	-	-
May-15 28	-	-	-	-	-	-	-
Jun-15 29	-	-	-	-	-	-	-
Jul-15 30	-	-	-	-	-	-	-
Aug-15 31	-	-	-	-	-	-	-
Sep-15 32	-	-	-	-	-	-	-
Oct-15 33	-	-	-	-	-	-	-
Nov-15 34	-	-	-	-	-	-	-
Dec-15 35	-	-	-	-	-	-	-
Jan-16 36	-	-	-	-	-	-	-
Feb-16 37	-	-	-	-	-	-	-
Mar-16 38	-	-	-	-	-	-	-
Apr-16 39	-	-	-	-	-	-	-
May-16 40	-	-	-	-	-	-	-
Net TCP	3,227,118.40	3,920,928.00	3,920,928.00	4,084,300.00	4,084,300.00	4,084,300.00	4,084,300.00