



SM DEVELOPMENT CORPORATION
WIND RESIDENCES
TOWER 4

Tower:
Floor & Unit no:
View:

4
638
Taal

Payment Term	STANDARD PAYMENT TERMS			
	Spot Cash Payment	Deferred Cash Payment over 40 months	10% Spot DP, 90% over 40 months	20% over 40 months, 80% BF/LP
TLP (Total List Price)	2,648,000.00	2,648,000.00	2,648,000.00	2,648,000.00
Discount rate on TLP	13%	1%	1%	-
Discount (amount)	344,240.00	26,480.00	26,480.00	-
Discount rate on TLP	0%	0%	0%	0%
Discount (amount)	-	-	-	-
DP Rate	-	-	10%	20%
DP Amount	-	-	264,800.00	529,600.00
Discount rate on DP	-	-	-	-
Discount on DP (amount)	-	-	-	-
Net TLP	2,303,760.00	2,621,520.00	2,621,520.00	2,648,000.00
VAT	-	-	-	-
OC (Other Charges)	126,706.80	144,183.60	144,183.60	145,640.00
TCP (Toatal Contract Price)	2,430,466.80	2,765,703.60	2,765,703.60	2,793,640.00
Jan-13 0	25,000.00	25,000.00	25,000.00	25,000.00
Feb-13 1	2,355,466.80	68,517.59	251,570.36	13,343.20
Mar-13 2	-	68,517.59	62,228.33	13,343.20
Apr-13 3	-	68,517.59	62,228.33	13,343.20
May-13 4	-	68,517.59	62,228.33	13,343.20
Jun-13 5	-	68,517.59	62,228.33	13,343.20
Jul-13 6	-	68,517.59	62,228.33	13,343.20
Aug-13 7	-	68,517.59	62,228.33	13,343.20
Sep-13 8	-	68,517.59	62,228.33	13,343.20
Oct-13 9	-	68,517.59	62,228.33	13,343.20
Nov-13 10	-	68,517.59	62,228.33	13,343.20
Dec-13 11	-	68,517.59	62,228.33	13,343.20
Jan-14 12	-	68,517.59	62,228.33	13,343.20
Feb-14 13	-	68,517.59	62,228.33	13,343.20
Mar-14 14	-	68,517.59	62,228.33	13,343.20
Apr-14 15	-	68,517.59	62,228.33	13,343.20
May-14 16	-	68,517.59	62,228.33	13,343.20
Jun-14 17	-	68,517.59	62,228.33	13,343.20
Jul-14 18	-	68,517.59	62,228.33	13,343.20
Aug-14 19	-	68,517.59	62,228.33	13,343.20
Sep-14 20	-	68,517.59	62,228.33	13,343.20
Oct-14 21	-	68,517.59	62,228.33	13,343.20
Nov-14 22	-	68,517.59	62,228.33	13,343.20
Dec-14 23	-	68,517.59	62,228.33	13,343.20
Jan-15 24	-	68,517.59	62,228.33	13,343.20
Feb-15 25	-	68,517.59	62,228.33	13,343.20
Mar-15 26	-	68,517.59	62,228.33	13,343.20
Apr-15 27	-	68,517.59	62,228.33	13,343.20
May-15 28	-	68,517.59	62,228.33	13,343.20
Jun-15 29	-	68,517.59	62,228.33	13,343.20
Jul-15 30	-	68,517.59	62,228.33	13,343.20
Aug-15 31	-	68,517.59	62,228.33	13,343.20
Sep-15 32	-	68,517.59	62,228.33	13,343.20
Oct-15 33	50,000.00	68,517.59	62,228.33	13,343.20
Nov-15 34	-	68,517.59	62,228.33	13,343.20
Dec-15 35	-	68,517.59	62,228.33	13,343.20
Jan-16 36	-	68,517.59	62,228.33	13,343.20
Feb-16 37	-	68,517.59	62,228.33	13,343.20
Mar-16 38	-	68,517.59	62,228.33	13,343.20
Apr-16 39	-	68,517.59	62,228.33	13,343.20
May-16 40	-	68,517.59	62,228.33	13,343.20
Jun-16 41	-	-	-	2,234,912.00
Jul-16 42	-	-	-	-
Aug-16 43	-	-	-	-
Sep-16 44	-	-	-	-
Oct-16 45	-	-	-	-
Nov-16 46	-	-	-	-
Net TCP	2,430,466.80	2,765,703.60	2,703,475.27 62,228.331	2,793,640.00