



## **STANDARD PAYMENT TERMS**

*Effective April 4 to July 3, 2013*

### **A. Spot Cash Payment**

- Reservation Fee: Php25,000.00
- Retention Amount: Php50,000.00 to be paid upon turnover
- Other Charges: 5.50%
- Maximum Discount: 12% on TLP

### **B. 20% Spot DP, 80% Balance payable over 24 months**

- Reservation Fee: Php25,000.00
- Other Charges: 5.50%
- Maximum Discount: 5% Discount on TLP

### **C. 10% Spot DP, 90% Balance payable over 24 months**

- Reservation Fee: Php25,000.00
- Other Charges: 5.50%
- Maximum Discount: 4% on TLP

### **D. Deferred Cash Payment over 24 months at 0% interest**

- Reservation Fee: Php25,000.00
- Other Charges: 5.50%
- Maximum Discount: 4% on TLP

### **E. 20% Down payment payable over 24 months, 80% Balance payable for financing or lump sum payment**

- Reservation Fee: Php25,000.00
- Other Charges: 5.50%
- No Term Discount

### **F. 10% Down payment payable over 22 months, 90% Balance payable for financing or lump sum payment**

- Reservation Fee: Php25,000.00
- Other Charges: 5.50%
- No Term Discount

- Reservation Fee is strictly non-refundable.
- Spot payment is to be paid within 30 days from Reservation Date.
- Additional discounts are subject to approval. Any additional discount given without the necessary approval shall be for the account of the Property Specialist.